



ACCESS CONTROL MARKET



Product Revenue Source Ratings (1 = most popular, 5 = least popular)1.08 Video 1.45 Access Control 1.79 **Integrated Systems** 3.16 Intrusion 3.89 Fire Intercom/ 4.2 Telephone Systems 4.72 Outdoor Detection

Video strengthened its hold on the top slot and access control increased its lead over the other product revenue sources. The only position change was fire elevating over intercom/telephone systems. Fire was dead last two years ago.



Doors/Openings Per Access Control Installation

No. Doors/Openings	Systems Integrators	Security Dealers
1-5	24%	51%
6-10	32%	36%
11-25	38%	12%
More than 25	6%	1%

Integrators are lessening their involvement in projects totaling fewer than 11 access openings (70 percent in prior study). The 11+ ranges increased 6 percentage points.



Up to 10-Door installations

56%

Systems Integrators

87%

Security Dealers



Average Number of Access Control Systems Per Month

No. Installations	Systems Integrators	Security Dealers
1-4	55%	74%
5-9	31%	18%
10-14	7%	2%
15-19	3%	0%
20-24	0%	4%
25+	4%	2%

Integrators reporting in excess of four access projects per month rose 20 percentage points. The 5-9 bracket more than doubled. The average integrator takes on six access jobs monthly.



Average installations per month

6 Systems Integrators

Security Dealers



Electronic Security System Supply & Demand (million dollars)

				% Annual (Growth
Item	2004	2009	2014	09/04	14/09
Electronic Security System Demand	<u>8665</u>	10900	<u>17000</u>	4.7	9.3
Access Controls	2505	4000	7300	9.8	12.8
Alarms	2355	2020	2860	-3.0	7.2
Closed-Circuit Television	1120	1140	1600	0.4	7.0
Other	2685	3740	5240	6.9	7.0
- net imports	1430	1935	3100	6.2	9.9
Electronic Security System Shipments	7235	8965	13900	4.4	9.2

Source: The Freedonia Group, Inc.















- Embedded web server
- Free multiple account system software
- On-board Ethernet
- Fully operational in minutes
- Straightforward and user-friendly







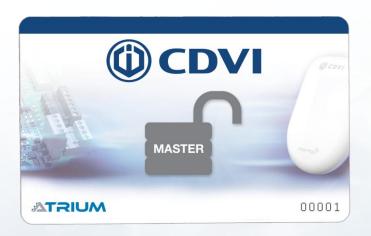


- 10 door access system
- 1000 User/Card database
- Fast and simple card enrolment
- Area-based access rights
- Available in convenient kits





User/Card Enrolment Mode











User/Card Enrolment Mode

- Add or Delete Users/Cards effortlessly
- Activate enrolment mode without computer
- Quick access control for ongoing construction projects
- Master & Programming cards included











3 easy ways to activate Enrolment Mode

- 1. Using the Master and Programming cards
- 2. Pressing the Mode button on the controller
- 3. Via the advanced system software











Enrolment Mode – Easy as 1-2-3

- 1. Present the Master card
- 2. Access the door and swipe the Programming card
- 3. Add or delete users/cards with a simple card swipe













System Schedules



- 100 schedules for any situation
- 100 time periods per schedule
- Repeating time period sequences
- Easy-to-understand graphical interface
- Easily accommodate irregular shift settings







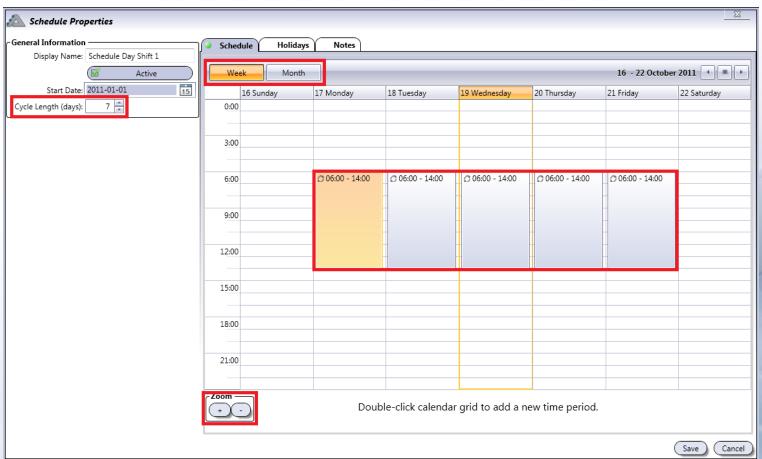
System Schedules



- Click-and-drag time settings
- Simple double-click to create time periods
- Zoom in for precision time settings
- Continuous time periods (midnight AM/PM)
- Multiple day holidays
- Include or exclude holidays













System Holidays

- Recurring annual holidays
- Span multiple days (vacation/holiday shut down)
- Rule-based (1st Monday of September)







A Holiday Properties				
General Information ——				
Display Name:	Labour Day			
	 The state of the state</th <th>Active</th>	Active		
Date:	2012-09-03	15		
Start Time:	00:00			
Length (dd:hh:mm):	01:00:00			
	 ✓	Occurs Yearly		
☑ Use Relative Day: Monday▼				



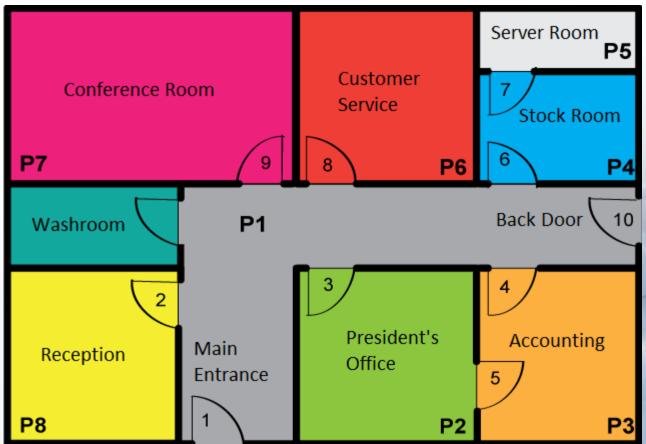


System Areas

- Up to 10 areas
- Area-based access rights
- Industry-first access control concept
- Manage access with border-based areas













Macro Commands

- Simple yet powerful
- Create multiple macro commands
- Event-driven or system status trigger elements
- Lock/Unlock doors temporarily or permanently
- Input/Output activation
- Board-level execution no PC required





Atrium-Finder Utility

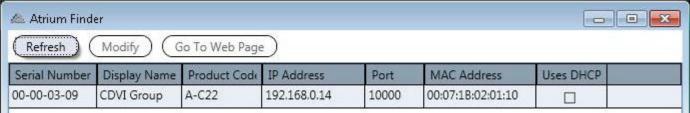








Atrium-Finder Utility



- Automatically find Atrium's IP address
- Simple yet powerful utility
- Displays key controller information
- Login to Atrium's web page
- Password protected









Internet Explorer



Firefox



Web Server



- Supports all standard browsers
- User/Card management
- Manually lock/unlock doors
- View system/access/door events
- AES 256 bit encryption

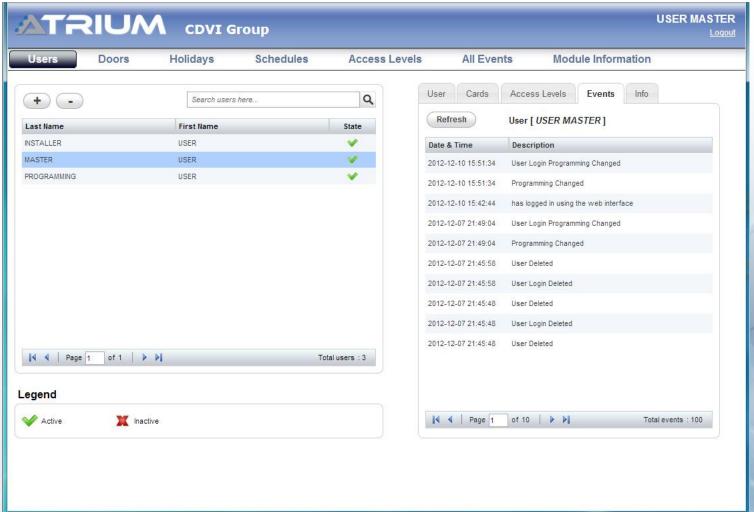


Secure Login



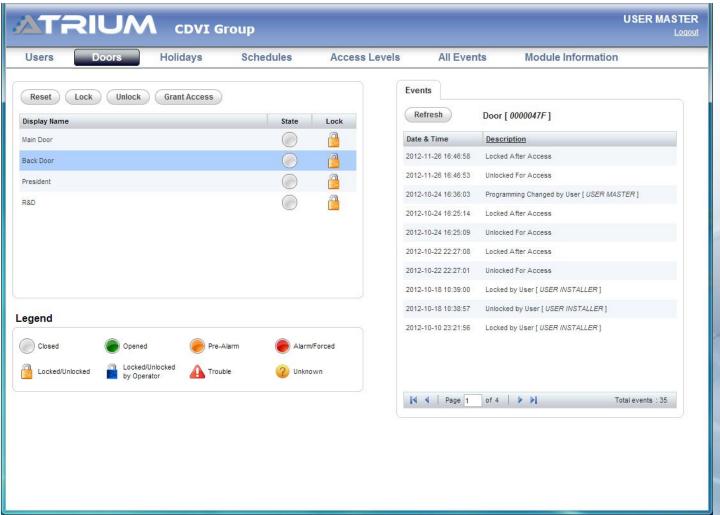


User Management





Lock/Unlock Doors



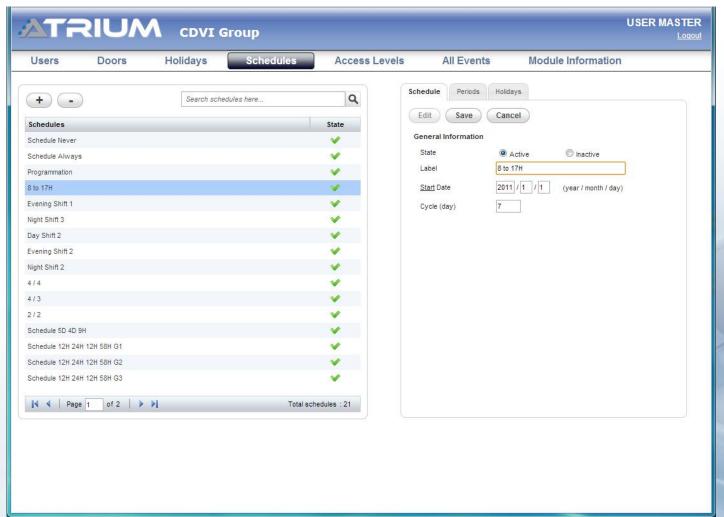


Holidays



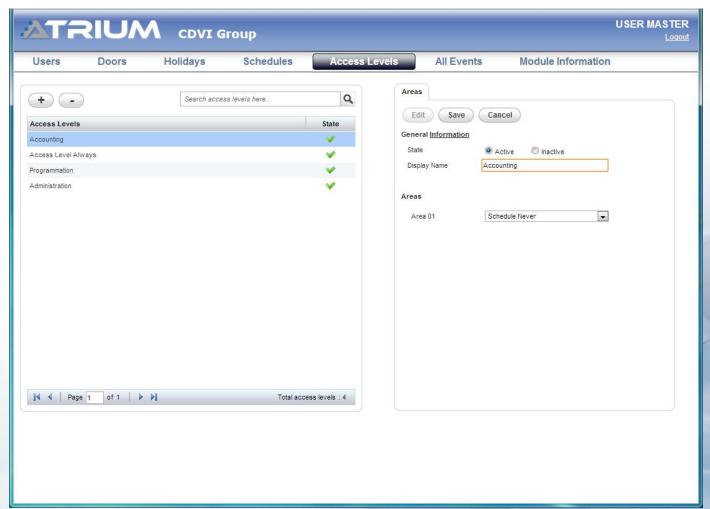


Schedules





Access Levels







System Hardware



AC22 Controller



AX22 2-Door Expander









- Universal power supply included
- On-board Ethernet port
- Supports 2 card readers
- Up to 10 readers using AX22 door expanders
- 1000 event buffer









- Fuseless technology
- Independent smart supply lock outputs
- Auto-resume supervised cut-off circuits
- Comprehensive LED status indicators
- 20 individually programmable inputs (zone doubling technology)





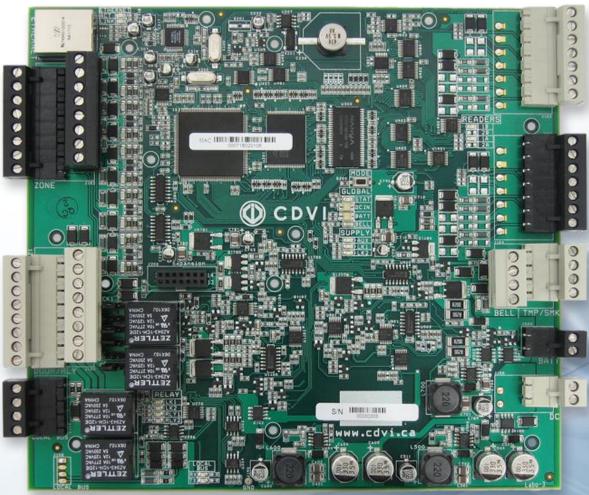




- Auto-detect expansion technology
- No DIP switch addressing
- No EOL or BIAS jumpers
- Star or daisy-chain topology
- Reduce costs with 4 conductor cabling

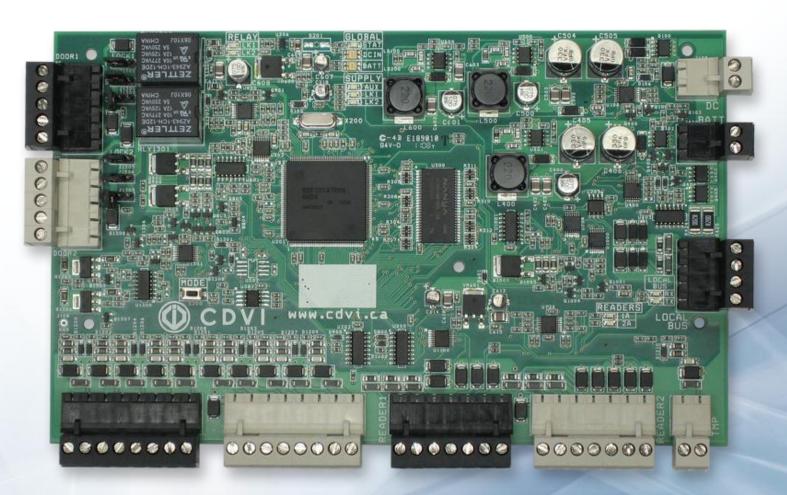


AC22 Door Controller



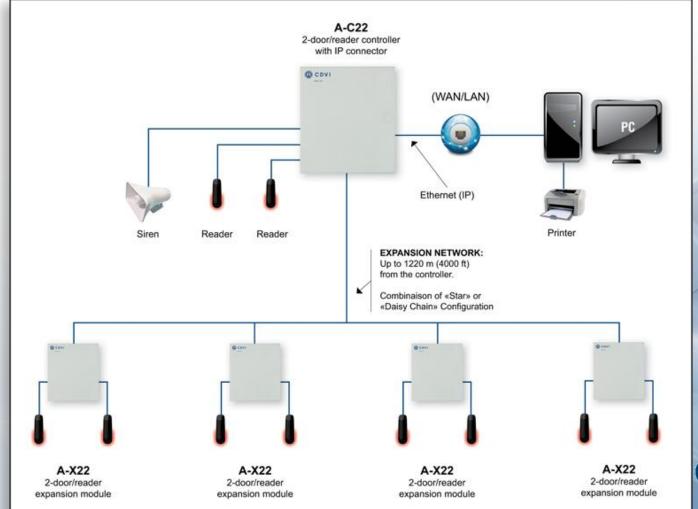


AX22 Door Expander

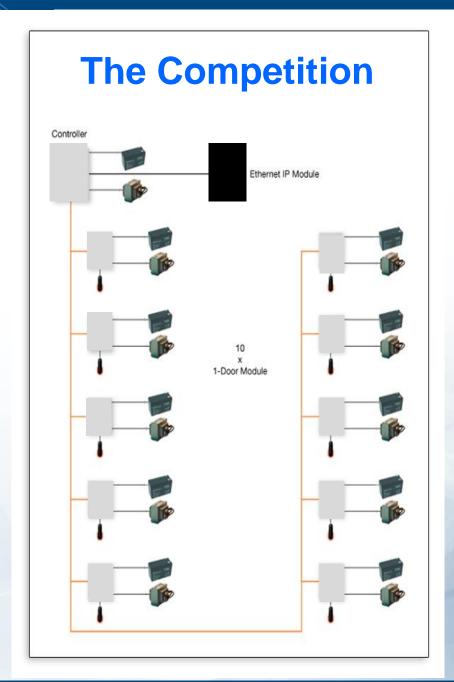








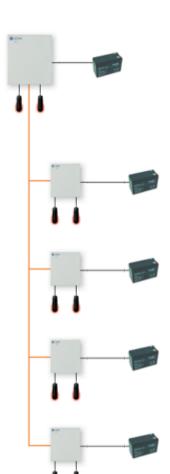






2-Door / 2-Reader controller with built-in Ethernet port (IP) and AC to DC Power Supply Input: 85VAC to 264VAC Output: 24VDC @ 3.3A

Each expansion module have a built-in AC to DC Power Supply Input: 85VAC to 264VAC Output: 24VDC @ 3.3A









AC22 Controller Kit

- Advantageous price & value
- AC22 controller & metal box
- Universal power supply
- Free system software
- 2 Nano proximity readers
- Master & Programming cards

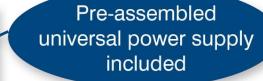






(I) CDVI

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Performance merging with Simplicity

(I) CDVI









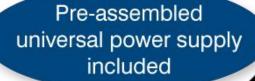
AX22 Expansion Kit

- Advantageous price & value
- AX22 expander & metal box
- Universal power supply
- 2 Nano proximity readers





















Key Benefits

- Embedded web server
- On-board Ethernet
- Free system software
- Intuitive and user-friendly
- Data protection (AES 256-bit encryption)







Key Benefits

- Brief learning curve for field technicians
- Quick system start up
- Speedy installation (power supply included)
- Low-cost 4 conductor field wiring
- Star or daisy chain expansion bus







Key Benefits

- Powerful schedules
- Area-based access rights
- Eliminate lengthy access level modifications when adding doors
- Fast and simple card enrolment



New Software Version 2.0

- Anti-passback (soft or hard)
- Interlock (Mantrap)
- User location
- 7 new languages
- Support 5000 events
- Upgrade AC22 controller firmware to version
 2.0.3 to be able to add these new features











Available at these fine distributors







Nedco

911 - 2011





